



## FIRM OVERVIEW

- Founded in 1997, Seaport Capital is a lower middle market buyout firm that invests in communication infrastructure and services, business and information services and media companies (the “Focus Sectors”).
- Over 95% of Seaport’s platform investments have been owned by founders and entrepreneurs seeking a long-term institutional partner to provide resources to grow their businesses and execute on long-term strategic plans.

### FIRM STATS

- 56 platform investments, of which 43 have been realized
- Over 130 add-on acquisitions completed on platform investments
- \$1.1 billion of capital commitments

## INVESTMENT CRITERIA

- ✓ Enterprise value between \$25 million and \$150 million
- ✓ Equity checks between \$10 million and \$40 million
- ✓ EBITDA between \$3 million and \$15 million
- ✓ Control investors
- ✓ Recurring revenue
- ✓ Organic EBITDA growth
- ✓ Operating leverage in business model
- ✓ Measurable unit-economics
- ✓ Scale through acquisition

## AREAS OF INTEREST IN OUR FOCUS SECTORS

### COMMUNICATION INFRASTRUCTURE AND SERVICES

- Broadband and fiber infrastructure providers offering data, voice, video services and wireless infrastructure providers of macro and micro cell sites
- Internet infrastructure including data centers, hosting providers, and managed services
- Service providers leveraging the public cloud platforms

### BUSINESS AND INFORMATION SERVICES

- Tech-enabled services, software/ SaaS, and business process outsourcing businesses
- Vertically agnostic but with experience in finance, healthcare, insurance, and education verticals

### MEDIA

- Advertising-driven models with location-based advantages
- Event businesses



Managed service provider offering fully-outsourced IT management services in public and private cloud environments



Owner and operator of billboard assets across Puerto Rico, providing advertising inventory to global, regional and local advertising clients



Provider of high profile street-level billboard and storefront out of home assets



Produces family-oriented entertainment and events, currently including Magic of Lights and Hot Wheels Monster Trucks Live



Develops and operates cellular communications towers in the Southeast, Northeast, and Upper Midwest



Provides mission-critical multimedia recording software solutions for public safety, government, utilities, healthcare, and other customers



SCPV portfolio company, Linen King merged with Healthcare Linen Services Group (HLSG) in December 2022; HLSG provides linen management services to the healthcare and hospitality industries



SCPV portfolio company, All Traffic Data Services was acquired by Rekor in January 2024; Rekor collects, connects, and organizes the world's mobility data to deliver revolutionary, AI-driven roadway intelligence (NASDAQ: REKR)



Provides mission-critical production solutions, including structure and scenic for live events



Provides keg leasing and logistics services to the craft brewing and beverage industries



Provider of both preventative maintenance and emergency service programs for critical infrastructure, including uninterruptible power supplies (UPS), of mission-critical facilities



Full lifecycle application development, mission critical Azure architecture design and implementation, managed Azure services, Data & AI, and advanced training for developers and cloud engineers